

Business Rate Review

Our Business Rates Review service identifies additional items that are either unrated or under-rated and gathers the right evidence to successfully get the hereditament rated via the Valuation Office (VO).

Maximising Your Business Rates Income Ahead of Rates Retention

Identifying and validating new or additional rateable value is costly and time-consuming for any local authority. Since the pandemic hit workloads have increased and there may have been potential team restructures. But it doesn't always have to be a burden to conduct these reviews, the ability to work in a partnership could be extremely beneficial to a council.



Business Rates Review Service:

- Over £16.5 million additional Rateable Value generated per annum
- 11,000 new rateable items identified each year
- 40+ Local Authorities using the service
- An average of £420,000 additional Rateable value delivered per review

How Does It Work?

The Business Rates Review (or RV Finder) service from Liberata use data matching and analysis to identify additional items that are either unrated or under-rated and gathers the right evidence to successfully get the hereditament rated via the Valuation Office (VO). The new Electronic Billing Authority Reports (EBAR) process has placed a further burden on local authorities to comply with the new guidelines and our service is set up to support this exact process.

What we do:

- Provide a fully managed service including inspections of the prospects, outbound and inbound calling, canvassing and email contact, web-based searches; all which increase the chances of the prospect being rated by the Valuation Office (VOA) promptly through the EBAR process and reducing the workload on your local authority undertaking additional checks.

- Property caps can be offered to meet each individual council's needs; in place protecting the council and ensuring you don't pay any fee above the agreed fixed cap regardless of the value of new properties rated by the VOA.
- We encourage an exclusion policy which allows you to eliminate any properties already under review on the council radar before and throughout the service.
- Compliant with GDPR regulations – Any information/evidence we capture is processed under the terms of GDPR and the councils' Data Protection Policy.
- A positive impact on your collection rates
- No long-term commitment with the service; we can offer it on a project basis taking 3-4 months to complete or as a rolling review.



£16.5m of additional RV generated for local authorities per annum



Maximising Business Rates Income

"Following a tendering process Capacity Grid was of two suppliers engaged by the Council to maximise its business rates income. The RV Finder service from Capacitygrid has really helped us ensure that our data is as accurate as possible and, when the VOA has processed the outstanding cases, I fully expect to see more than £1,000,000 of additional RV. The "risk and reward" model works well and the Council only has to pay for their success and this service is something that we will use on a regular basis."

Steve King, Revenues & Benefits Team Leader, Leicester City Council

Please contact us if you require any further information.

Email us at: info@liberata.com

Or visit our website at:

<https://www.liberata.com/public-sector/products/business-rates-review/>